August 23, 2023

John Hanson Chief Financial Officer Turtle Beach Corp 44 South Broadway 4th Floor White Plains, NY 10601

> Re: Turtle Beach Corp Form 10-K for

Fiscal Year Ended December 31, 2022

Filed March 29,

2023

Form 8-K Filed

August 7, 2023

Dear John Hanson:

File No. 001-35465

We have limited our review of your filing to the financial statements and related

disclosures and have the following comments. In some of our comments, we may ask you to

provide us with information so we may better understand your disclosure.

Please respond to these comments within ten business days by providing the requested

information or advise us as soon as possible when you will respond. If you do not believe our

comments apply to your facts and circumstances, please tell us why in your response.

After reviewing your response to these comments, we may have additional comments.

Form 10-K for Fiscal Year Ended December 31, 2022

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

Results of Operations

Key Performance Indicators and Non-GAAP Measures, page 27

We note that you present and discuss your non-GAAP measures, including Adjusted EBITDA, prior to discussing your GAAP results of operations. Your presentation appears to give greater prominence to the non-GAAP measures and does not comply with Item 10(e)(1)(i)(A) of Regulation S-K and Question 102.10 of the Division's Compliance Interpretations on Non-GAAP Financial Measures. Please revise your presentations and discussions in future filings to comply. This comment also applies to your Forms 10-Q for the quarterly periods ended March 31, 2023 and June 30, 2023,

respectively.

John Hanson

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Page 2 23, 2023 Page 2

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In future filings, please revise your presentation to clearly describe each of the

adjustments you make when calculating your non-GAAP measures. Clearly describe the

specific nature of the costs included in the adjustment and explain management's reasons

for excluding these costs from the non-GAAP measure. Refer to Item

10(e)(1)(i) of

Regulation S-K.

3. In this regard, we note that your presentation of Adjusted EBITDA includes adjustments

for "Inventory and component related reserves" and "Proxy contest and other."  $\ensuremath{\text{^{\circ}}}$ 

Additionally, we note that your Adjusted EBITDA reconciliation in your Form 10-Q for

the six months ended June 30, 2023 includes an adjustment for "CEO transition related  $\,$ 

 $\mbox{\sc costs."}$  Please describe to us, in greater detail, the specific nature of each of these

adjustments reflected in your Adjusted EBITDA measures presented in fiscal years 2023,

2022 and 2021. Identify and describe the amounts included in "other." Tell us how you

determined that these adjustments are appropriate based on the quidance in Question  $% \left( 1\right) =\left( 1\right) +\left( 1\right)$ 

100.01 of the Division s Compliance & Disclosure Interpretations on

Non-GAAP

Financial Measures.

Form 8-K Filed August 7, 2023

## Exhibit 99.1

4. In the header to your earnings release you present the percentage change in Adjusted

 ${\tt EBITDA}$  in the first bullet without disclosing the percentage change in the most directly

comparable GAAP measure. Your presentation appears to give greater prominence to the  $\,$ 

non-GAAP measure and does not comply with Item  $10\,(e)\,(1)\,(i)\,(A)$  of Regulation S-K and

Question 102.10 of the Division's Compliance & Disclosure Interpretations on Non-

 $\mbox{\sc GAAP}$  Financial Measures which requires you to present the most directly comparable

 $\,$  GAAP measure with equal or greater prominence. Please revise your future presentations

to comply.

5. Refer to Table 4. We note from your reconciliation of Adjusted Earnings that

each adjustment is presented net of tax. In future filings, please revise to present all

adjustments gross of tax with the related income tax effect shown as a separate adjustment

and clearly explained, as required by Question 102.11 of the Division s Compliance and

Disclosure Interpretations on Non-GAAP Financial Measures.

6. In a related matter, please clearly describe to us in detail the adjustments

labelled "valuation allowance" reflected in your Adjusted Earnings and  ${\tt Non-GAAP}$ 

Earnings (Loss) measures presented for the reported periods in fiscal years 2023

and 2022. Clarify whether the adjustments relate to a tax valuation allowance. Explain to

us your reasons for excluding these valuation allowances from the  $\mbox{Adjusted}$  Earnings and

Non-GAAP Earnings (Loss) measures and why management believes the adjustments are

appropriate.

7. We note that you present Adjusted EBITDA as a non-GAAP performance measure.

However, the reconciliation included in Table 5 does not reconcile Adjusted EBITDA to

John Hanson

Turtle Beach Corp

August 23, 2023

Page 3

the most directly comparable GAAP measure, net income (loss), as required by Item

 $10\,(\mathrm{e})\,(1)\,(\mathrm{i})\,(\mathrm{B})$  of Regulation S-K. Please revise your presentations in future filings to

comply. Further, in future filings, please revise the format of the  ${\tt non\textsc{-}GAAP}$ 

reconciliation provided in Table 5 to eliminate the non-GAAP income statement currently

presented. Refer to the guidance in Question 102.10 of the Division's Compliance

& Disclosure Interpretations on Non-GAAP Financial Measures.

8. Please revise the Non-GAAP Financial Measures discussion to clearly

describe each of

the adjustments made in calculating your non-GAAP measures. Clearly describe the

specific nature of the costs included in the adjustment and explain management's reasons

for excluding these costs from the non-GAAP measure. For example, separately describe

to investors the specific nature of the costs you exclude from your Adjusted Earnings and

Adjusted EBITDA relating to (i) certain non-recurring business costs, (ii) acquisition

integration costs, (iii) CEO separation related costs, and (iv) certain valuation allowances.

9. In this regard, we note the adjustments reflected in Table 4 and Table 5 in your earnings

releases for fiscal years 2023 and 2022 relating to (i) CEO separation related costs.

(ii) CEO transition related costs, (iii) Inventory and component related reserves, (iv)

Certain business acquisition costs and (v) Non-recurring business costs. Table 5 also

reflects an "Other" adjustments category. Please describe to us the specific nature of the

costs reflected in each of these adjustments and explain to us how you determined that

these adjustments are appropriate based on the guidance in Question 100.01 of the

Division's Compliance & Disclosure Interpretations on Non-GAAP Financial Measures.

In closing, we remind you that the company and its management are responsible for the accuracy and adequacy of their disclosures, notwithstanding any review,

comments, action or absence of action by the staff.

You may contact Mindy Hooker at (202) 551-3732 or Martin James at (202) 551-3671 with any questions.

FirstName LastNameJohn Hanson Comapany NameTurtle Beach Corp Sincerely,

Division of

Corporation Finance August 23, 2023 Page 3 Manufacturing

Office of

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